

# **RECRUITMENT BROCHURE**

2019/20

# **WHO WE ARE**

Ex-militarycareers.com is an award winning company that seeks to bridge the gap from military to civvy street for all service personnel whereby assisting is both career development (training and education) & career opportunities.

We have supported hundreds of ex-services personnel in making a successful transition from the military to civvy street assisting and supporting both training & career development.

# **OUR VISION**

Ex-militarycareers.com offers a "career" hub for everyone in the ex-military community with our support, we believe the military community will lead the way in developing careers & skills that will grow the economy.

### **OUR VALUES**



#### **PEOPLE**

At the heart of EMC are the people we touch and the importance of meeting their needs.



#### **PROFIT**

It's an essential compenent that has to be embraced - but not at any cost. We believe profit only shows its true value when every party in any transaction shares in that profitability.



#### **PARTNERSHIP**

It's what careers are all about. No business can survive in isolation



#### **PURPOSE**

Focusing efforts on delivering all of the above and ensuring our stakeholders objectives are aligned with our own to build string lasting relationships



#### **PLANET**

We look to promote businesses which support a business ethic that embraces a positive approach to every element of the environment

### **CANDIDATES**

At Ex-MilitaryCareers.com we have unique candidate pools and never make our database available which warehouses over 25.000 CV's.

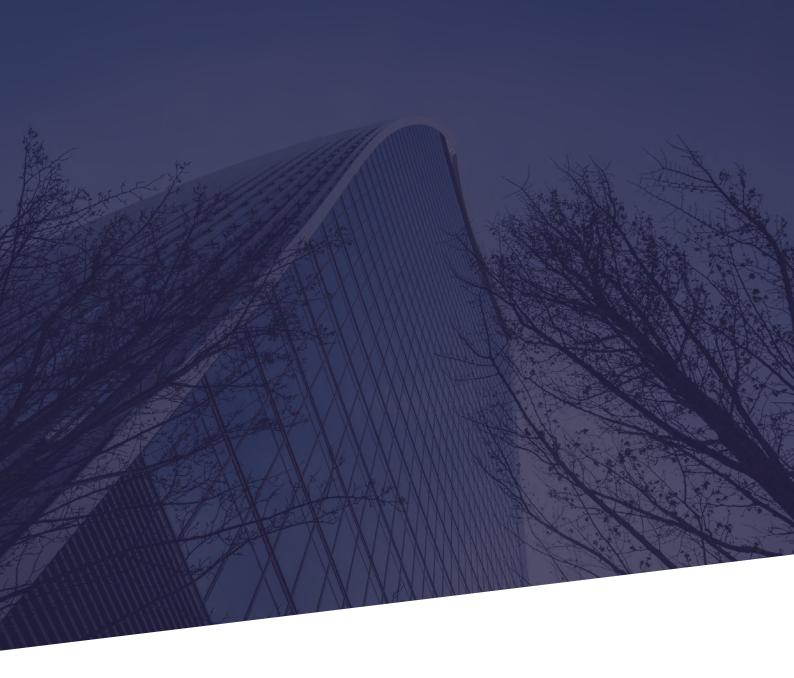
Ex-MilitaryCareers.com has an extensive social media platform which enables us to promote career opportunities across an extended reach globally. Unlike most recruitment firms, we do not use other job boards or scrawl LinkedIn to headhunt candidates. We have a dedicated in-house and outsourced marketing agency approach which allows us to capture candidates not seen on traditional recruitment platforms.

### BENEFITS OF USING EX-MILITARY CAREERS. COM RECRUITMENT ARM

- · Authorised use of EMC logo
- Armed forces community project incentives
- Learning development opportunities for your team harnessing innovation
- Promotion of your services and products across the community
- Attendance and networking opportunity's across the UK
- · Impact reporting
- CSR allocation
- Engagement and knowledge across the ex-military community & EMC stakeholders

### **RECRUITMENT SERVICES WE COVER**





# **CORPORATE SOCIAL RESPONSIBILITY**

No member of the armed forces community should face disadvantage in the provision of public and commercial services compared to any other citizen.

In pursuit of this, Ex-Military Careers, offers employment and training courses to help bridge the gap from the military to civilian life. If you are a former member of the Armed Services, Ex-Military Careers will do its utmost to help you find the right way to build a successful career in civvy street.

As part of this commitment all consultants across our group each give up between 1-5 hours a week helping with CV tips, advice and interview preparation. In addition consultants who reach principal level act as mentors to individuals on an ongoing basis.





### **TESTIMONIALS**



Working with Ex-Military Careers has been a pleasurable experience. Not only do they make the extra effort to understand and listen to clients, but work in a fast, efficient and pragmatic manner so that there is a beneficial outcome for all parties involved. I would strongly recommend for anyone to work with Ex-Military Careers whether they be an employer or employee.



First class service and as I look to build my team in my new role, Ex-Military Careers will be my first port of call. I couldn't recommend them highly enough and have done so already to others.

#### **CHIEF FINANCIAL OFFICER**

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#### **CORPORATE ACTUARY**

Pacific Life Re



We engaged Ex-Military Careers to recruit a Governance Manager to support portfolio management activities in JLT Specialty. They sourced high calibre clients with the minimum of fuss resulting ultimately in the position being filled.

My impression throughout was that Ex-Military Careers applied thorough management and oversight to the process, understanding and balancing the needs not only of their candidates but also their client, often a difficult task to perform simultaneously. They remained enthusiastic and positive; when one candidate declined an offer at a late stage Ex-Military Careers simply moved on and found other candidates of equal promise and secured ultimately a successful appointment.

Ex-Military Careers made themselves available at all times and continued to manage the recruitment processes including during holiday breaks, again showing strong levels of candidate and client commitment. I would be happy to refer candidate and clients to Ex-Military Careers unreservedly.

#### **HEAD OF OPERATIONS AND GOVERNANCE**

JLT Specialty Limited



# **HOW WE SOURCE AND SCREEN OUR CANDIDATES**

We screen CVs for accuracy, content and references before we forward details to a client -for an improved, efficient client experience.



10% SOCIAL MEDIA



5% JOB BOARDS









**35**% REFERRALS



20% NETWORKING







20%
DATABASE



**10%**DIRECT APPLICANTS







'I'd like to take this opportunity to offer you my thanks for the service you and your team provided for our recent recruitment drive. Thanks to Ex-Military Careers, we received exactly the type of candidates we require, and I'm happy to say we've employed our first team of construction workers and a site manager.'



### **NOTABLE ACHIEVEMENTS:**

On the 17th November 2015 ex-militarycareers.com were invited to Buckingham palace for a reception hosted by Queen Elizabeth II, Prince Harry, Prince William and the Duke of Cambridge to thank us for our support and welfare to those who have served our country.

We are regularly invited to attend the governments "round table" veteran discussions at the house of commons. Providing insight into veteran employment sustainability.

Social Enterprise of the Year Finalist at the National Business Awards, 2015 2015 Corporate Covenant Award (MOD) Finalist Best Business Enterprise SoldieringOn Awards 2017









### **SOME OF OUR CLIENTS:**

Previous **sustained marketing campaigns** for recruitment drives, corporate social responsibility (CSR), notable clients are:















Bridging the gap from the Military to Civvy Street



Interested in becoming a sponsor?

Contact us for more information.

**Telephone:** 0044 (0)203 865 3324 **Email:** info@ex-militarycareers.com **Visit:** www.ex-militarycareers.com